July 14, 2023

To,

Flair Writing Instruments Limited

63 B/C, Government Industrial Estate, Charkop, Kandivali West, Mumbai - 400 067, Maharashtra, India

Dear Sirs,

Re: Proposed Initial Public Offer of Equity Shares of Flair Writing Instruments Limited ("Company"), ("Offer")

We, the undersigned, do hereby consent to act as Book Running Lead Managers to the captioned public issue and to our name and following details being inserted as Book Running Lead Manager to the Offer in the Draft Red Herring Prospectus to be filed with the National Stock Exchange of India Limited and BSE Limited ("Stock Exchange(s)") and the Securities and Exchange Board of India, ("SEBI"). The following details with respect to us may be disclosed:



Axis Capital Limited

1st Floor, Axis House, C-2 Wadia International Center, Pandurang Budhkar Marg, Worli, Mumbai- 400 025 **Telephone:** +91 22 4325 2183

E-mail: fwil.ipo@axiscap.in

Investor grievance E-mail: complaints@axiscap.in

Website: www.axiscapital.co.in Contact Person: Pratik Pednekar SEBI Registration No: INM000012029

We confirm that we are registered with SEBI as a Merchant Banker and as on date our registration is valid. We also confirm that as on date, we have not been prohibited by SEBI to act as an intermediary in a capital market offer. We further confirm that we have not been debarred from functioning by any regulatory authority. The copy of our registration certificate is enclosed as **Annexure A**.

We authorise you to deliver this letter of consent to the Stock Exchanges and any other regulatory authority pursuant to Sections 26 and 32 of the Companies Act, 2013, as amended.

(Erstwhile "Axis Securities and Sales Limited") SEBI Merchant Regn No.:MB/INM000012029 Member Of: BSE Ltd, & National Stock Exchange of India Ltd., Mumbai. CIN No. U51900MH2005PLC157853 Axis House, C-2, Wadia International Centre, P.B Marg, Worli, Mumbai - 400 025 Tel No.: 022-43251199 Fax No.: 022-43253000 www.axiscapital.co.in

Axis House, 8th Floor, Wadia International Centre, Pandurang Budhkar Marg, Worli, Mumbai - 400 025



We confirm that any changes to the above will immediately be intimated to the Company, the relevant Stock Exchanges and SEBI, till the date on which the securities of the Company to be offered pursuant to the Offer, start trading on the stock exchange/s. In the absence of any communication from us, you may assume that there is no change in respect of the matters covered in this certificate.

Yours faithfully,

For and on behalf of Axis Capital Limited

Authorised Signatory Name: Pratik Pednekar

Designation: Assistant Vice President

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